



POSITION	State Manager (NSW)
SALARY	\$80,400 inc. superannuation (\$73,424.66 base rate pa)
EMPLOYMENT TYPE	Full time
LOCATION	Sydney
START	October/November 2020

batyr is a for purpose organisation that focuses on preventative education in the area of young people's mental health. We deliver programs and training to educate people to speak about their experiences and start a conversation in their community. batyr also provides speakers to schools, universities and corporations that engage, educate and empower the audience to learn from the experiences of others and to reach out to the great services around them when they need it and to know it is ok to not be ok.

We are an energetic, fun and dynamic team who are passionate about creating behavioural change amongst young Australians around mental health. Excitingly, we are on the hunt to build our team with even more passionate, skilled and driven people to continue to develop our high-performance culture and expand the reach and impact of batyr. If you want a workplace where you can bring all of your full, weird and wonderful self to the office each day, this is the place.

working with us

At batyr, we care deeply about those we welcome into our work-family and do our best to support our team. We do this by:

- providing all permanent staff with a wellbeing budget that you can use on a gym membership, a new surfboard, pottery classes, music lessons, a spa treatment, a new book... almost whatever you need to help keep you feeling good
- providing ongoing professional training and wellbeing sessions
- wellbeing leave - your personal leave doesn't just have to be for sick days, at batyr you can also use this leave to support your mental health and wellbeing
- mid-year and start-of-year retreats
- flexible working arrangements
- salary packaging up to \$15,900 pa - because we're a not for profit, you can choose to receive a proportion of your wage as a reimbursement of personal expenses, with no income tax payable on this money
- a bring your own device policy, with reimbursements for using your own phone and computer

batyr is committed to providing a safe, culturally appropriate, inclusive environment for all people, regardless of their ethnicity, faith, disability, sexuality, or gender identity. We believe that everyone's voice is valid and worthy of being heard and because of this we strongly encourage people from all backgrounds to apply, especially those from minority or marginalised communities.

about you

You care deeply about work with purpose - and appreciate the nuances of leading a team who bounce out of bed sans-coffee every day because they are fuelled by a passion to make a meaningful difference. You're a catalyst who gets things done through others, motivating them to not only achieve great things but have a brilliant time doing it. You're also no stranger to thinking and working strategically; looking at the big picture to discover how you can move the work of your organisation forward through considered actions, new opportunities and relationships.

As with all of our employees, you will have an active interest in tackling the stigma in young people around mental health, and are aligned to batyr's five values; empathy, inclusivity, balance, positivity and boldness.

position summary

batyr has moved from strength to strength over the last 9 years, growing from a small Sydney based team to an organisation with national presence and reach. We are continuing to grow within each region, receiving increased recognition as experts in the preventative and educational mental health space. This role is pivotal to the overall success and growth of batyr.

The State Manager will be responsible for the direct support, guidance and growth of the team and programs within their region. This includes the oversight of booking, staffing and delivery of batyr@school programs, increasing uni partners to continue the growth of the batyr@uni program and open up opportunities for the delivery of batyr@work programs.

The State Manager will oversee the quality communication between the regional team and the broader batyr team. They will ensure the operations within the region are efficient and effective. Balancing the support and guidance of a high performing team that are delivering on targets whilst thinking strategically and working with batyr's Partnership team to increase fundraising opportunities will be key to the success of the role.

The State Manager will report directly to the Head of Programs.

All candidates will need to hold a current Working with Children Check and Police Check, or be willing to obtain these within one (1) month of starting the role.

key responsibilities

- Together with the Head of Programs, and within the objectives of the organisation, develop a clear strategy and targets for the team across schools, universities, workplaces and for revenue growth
- Ensure the all strategic and operational targets within the state are met in addition to developing processes and supporting the team to reach their key deliverables
- Oversee and develop the high quality and values focused team
- Ensure the region's expenses and decisions are in line with the constraints of the organisation's budget
- Develop and maintain strategic relationships with external stakeholders to collaborate and enhance opportunities for batyr in the region while avoiding duplication of activities to better serve young people and the community
- Create and secure new funding opportunities for the region in line with organisational strategic targets and oversee associated projects that arise
- Ensure the successful delivery of funded projects and activities in the region
- Ensure the Head of Programs is informed on the quality of batyr's programs, the successes/challenges within the region and the important factors influencing it

essential selection criteria

- An understanding of the secondary and tertiary education systems
- Experience in the oversight and rollout of program and service delivery
- Outstanding communicator, both orally and written
- Proven ability in managing relationships with external stakeholders
- Oversight in various aspects of project management including development, maintenance and evaluation
- Proven experience in managing budgets effectively
- Proven ability to motivate, guide and support a high performing team
- Clearly displayed experience in fundraising, sales and/or business development

desirable selection criteria

- An understanding of education and learning processes in adolescents
- Relevant tertiary qualifications
- Full drivers license

how to apply

Please email your cover letter and CV to careers@batyr.com.au by 9am on Tuesday 29th September with the job title and where you saw this ad in the subject line.

batyr is a safe and inclusive workplace. Those from minority or marginalised communities are encouraged to apply. This includes, but is definitely not limited to, people with a lived-experience of mental ill health, Aboriginal and Torres Strait Islander people, culturally and linguistically diverse people, LGBTQIA+ people, and people with disabilities.